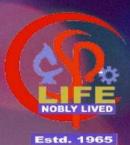
# St. Paul's College, Kalamassery





# DEPARTMENT OF BUSINESS ADMINISTRATION 2020-21



### **Department of Business Administration**

St. Paul's College, Kalamassery

### **PREFACE**

Management education is as dynamic as a Business Organizations. Just like for any Business Unit digital transformation can be considered as both a Challenge and Opportunity for educating young Management professionals. Entrepreneurial thinking, adaptive leadership styles, and being highly resilient are the qualities that needs to be imparted in students. The ongoing pandemic has redefined the way Corporate World functions. Corporate Leaders have started to emphasize more on communicating with their teams, formulation of inclusion strategies to ensure employees stayed connected. Despite the criticism faced by Business Administration as a course on various levels it is still sought-after qualification by students. The next five years will see rapid transformation and great emphasis will be on complex problem solving, critical thinking, creative thinking, virtual collaboration, cross cultural competency and strategic foresight in the field of Management. Hence, it is absolutely necessary to develop such skills in students through various academic and co-curricular activities. The present era now requires young minds who are globally competent and have the will and adaptability to face the situations put ahead of them.

The Department of Business Administration aims to nurture these young minds into competent Management Professionals of tomorrow. The last academic year 2020-21 has been quite challenging for students and faculty due to the pandemic but we ensured that students do not miss any chance to come together as a team for all opportunities put forward for them even though it was through online platforms. From competitions, webinars to orientation, alumni meet many numbers of programmes were conducted with the support of our stakeholders faculty, students and alumni.

As a Department we extend our deep gratitude to the suggestions and feedback we had received from our Manager, Principal, Faculties, Parents, Alumni and BOS Members who have played a key role in steering us towards the right direction.



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### **ACADEMIC ACTIVITIES**

### **Department Overview**

### **Staff Profile**

NAME	DESIGNATION	QUALIFICATION	SPECIALIZATION	E-MAIL
Fr. Joseph Antony	Associate Manager & Head of the Department	MBA	HR & IT	am@stpauls.ac.in
Palliparambil  Reshma Mariam Mohan	Asst. Professor	M.Phil	Management	reshma@stpauls.ac.
Nilsa V P	Asst. Professor	MBA	HR & Marketing	nilsa@stpauls.ac.in
Jerin Shaju Francis	Asst. Professor	MBA	Marketing & Systems	jerinshaju@stpauls. ac.in

Mary Jaisy K X	Asst. Professor	M.Com	Finance	maryjaisy@stpauls. ac.in
Amala Mathew	Asst. Professor	MBA	HR & Marketing	amalamathew@stp auls.ac.in

## Academic Programs with papers and credits



Semester	Title	Course	Credit
First semester			
BA1CRT01	Principles and Methodology of Management	Core	4
BA1CRT02	Business Accounting	Core	4
BA1CMT03	Fundamentals of Business Mathematics	Complementary	4
BA1CMT04	Fundamentals of Business Statistics	Complementary	4
BA1CCT05	English Paper –I	Common	4
Second semester			
BA2CRT06	Cost and Management Accounting	Core	4
BA2CRT07	Business Communication	Core	4
BA2CMT08	Mathematics for Management	Complementary	4
BA2CMT09	Statistics for Management	Complementary	4

BA2CCT10	English Paper –II	Common	4
Third Semester			
BA3CRT11	Human Resource Management	Core	4
BA3CRT12	Marketing Management	Core	4
BA3CRT13	Research Methodology	Core	4
BA3CMT14	Business Laws	Complementary	4
BA3PRP15	Personality Development and Management Skills (Minor Project)	Core	4
Fourth Semester			
BA4CRT16	Financial Management	Core	4
BA4CRT17	Managerial Economics	Core	4
BA4CRT18	Entrepreneurship	Core	4
BA4CMT19	Basic informatics for Management	Complementary	4
BA4CMT20	Corporate Law	Complementary	4
Fifth Semester			
BA5CRT21	Organizational Behavior	Core	4
BA5OPT22	Open Course	Open	3
BA5CRT23	Environment Science and Human Rights	Core	4
BA5CMT24	Intellectual Property Rights and Industrial Laws	Complementary	4
BA5CRT25	Operations Management	Core	2
BA5CRT26	Industrial Relations	Core	3
Sixth Semester			
BA6OCT27	Optional-I	Optional (Core)	4
BA6OCT28	Optional-II	Optional (Core)	4

BA6CRT29	Strategic Management	Core	4
BA6CRT30	Communication Skills and	Core	4
	Personality development		
BA6PRP31	Management Project	Core	4

### **B.Voc Logistics Management**

### Semester 1

Course	Course Title	Credits
Code		
BOCG101	Listening and Speaking Skills in English (1)	4
BOCG102	IT for Business (AOC)	4
BOCC111	Business Mathematics	4
BOCC112	Introduction to logistics Management	6
BOCC113	Fundamentals of Accounting	6
BOCC114	General Informatics -I (AOC)	6

### Semester 2

Course	Course Title	~
Code		Credits
BOCG201	Writing and presentation skills in English (T)	4
BOCC211	Domestic Logistics Management	4
BOCC212	Business Communication	4
BOCC213	Warehouse Management	6
BOCC214	Computerised Accounting (AOC)	6
BOCC215	Internship- I	6

### Semester 3

Course		
Code	Course Title	Credits
BOCG301	Principles of Management (T)	4
BOCC311	Business Statistics	4
BOCC312	Principles of Logistics Information Systems	4
BOCC313	Inventory Management	6
BOCC314	Shipping and Ocean Freight Logistics  Management	6
BOCC315	General Informatics –II (AOC)	6

### Semester 4

Course		
Code	Course Title	Credits
BOCG401	Soft Skills & Personality Development (T)	4
BOCC411	Supply Chain Management	4
BOCC412	International Logistics Management	4
BOCC413	Export and Import – Policies & Procedures	6
BOCC414	Air Cargo Logistics Management	6
BOCC415	Internship with project II	6

### Semester 5

Course Code	Course Title	Credits
BOCG501	Environmental Studies (T)	4

BOCC511	Enterprise Resource Planning	4
1 2/1/1/5/17	Business Ethics and Global Business Management	4
BOCC513	Human Resource Management	6
BOCC514	Marketing Management	6
BOCC515	ERP (AOC)	6

### Semester 6

Course		
Code	Course Title	Credits
BOCG601	Entrepreneurship Development	4
BOCC611	Retail Management	4
BOCC612	Operations Management	4
BOCC613	Transportation and Distribution Management	6
BOCC614	Financial Management	6
BOCC615	Internship with Project III	6

### **Board of Studies**

The Board of Studies monitor and review the existing programme structures, course syllabus, teaching and evaluation methodology, market requirement, modern trend and update the courses and programmes and make suggestions for amendments, if any.

Regular sitting of BOS team in connection with academic plan and structure was initiated in the department and the final draft was submitted to the governing council.

Following are our BOS members:



Dr.Geo Jose Fernandez Dean, Albertian

Institute of Management Ernakulam

Subject Expert



Fr. Vimal Pandaraparambil

GM - HR

St. Johns Medical College Bangalore

**Industrial Expert** 



Ms. Lisha Joseph

HR Manager

Graduate Overseas Education Advisory

**Industrial Expert** 



Fr. Joseph Antony Palliparambil

Associate Manager

Chairman/HOD

St. Paul's College

Kalamassery



Ms. Reshma Mariam Mohan

Asst. Professor

St. Paul's College

Kalamassery



Ms. Nilsa V P

Asst. Professor

St. Paul's College

Kalamassery



Mr. Jerin Shaju Francis Asst. Professor St. Paul's College Kalamassery



Ms. Mary Jaisy K X
Asst. Professor
St. Paul's College
Kalamassery

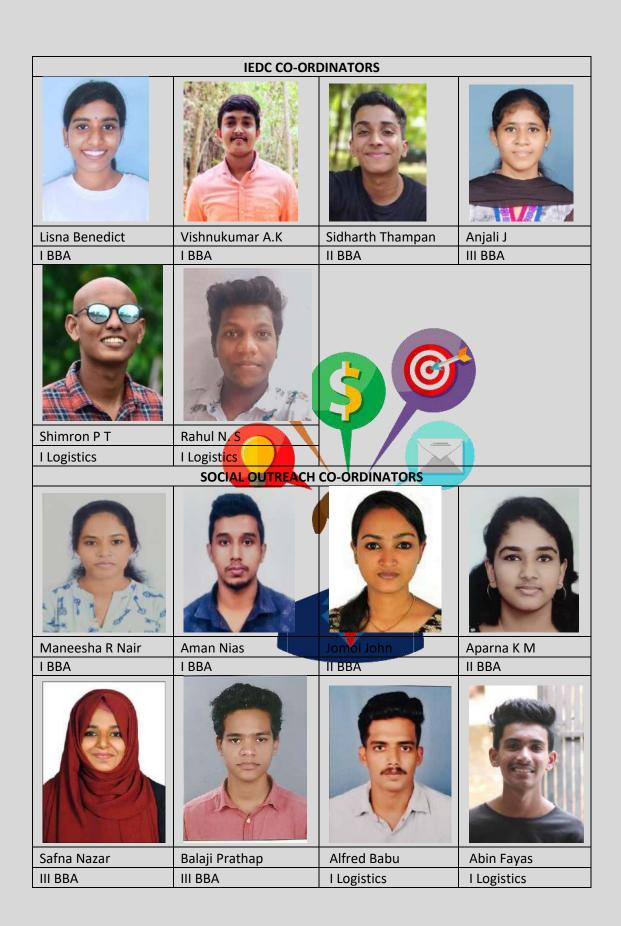


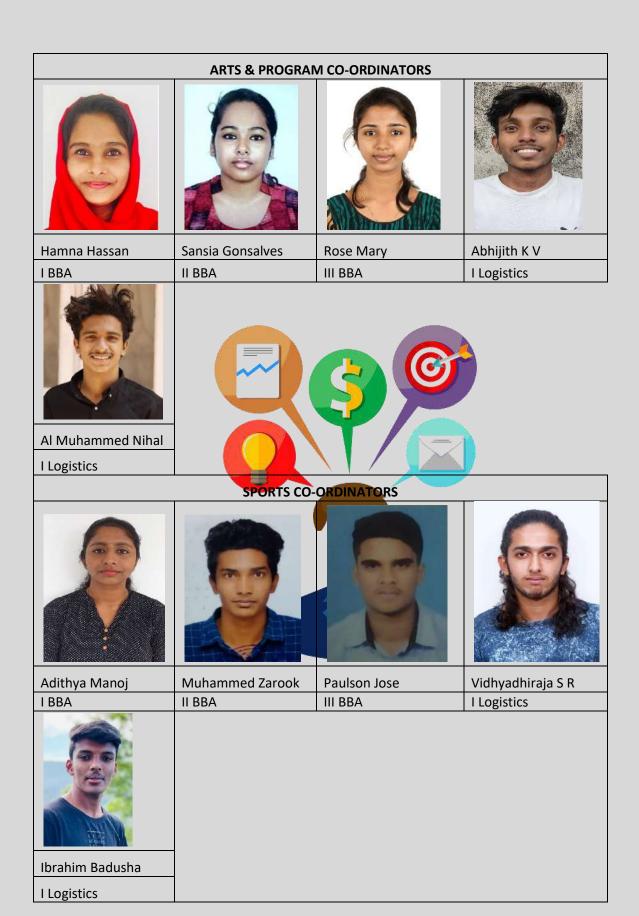
Ms. Amala Mathew
Asst. Professor
St. Paul's College
Kalamassery

### **Student Representatives**

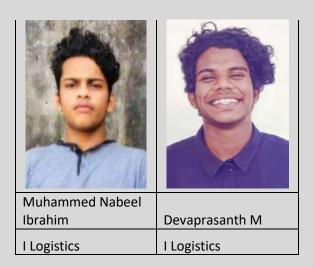














### **Online Marketing Quiz**

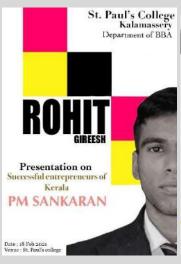
Department of Business Administration conducted and Online Marketing Quiz for Semester 3 students on 23<sup>rd</sup> July 2020. Asst. Professor Jerin Shaju Francis was the co-ordinator. The event helped the students to evaluate their knowledge level in Marketing.



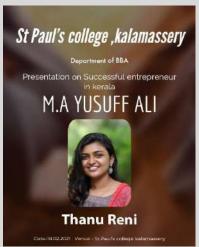
### **Students Presentations**

With the aim of improving the presentation skills and communication skills of students, we are constantly engaging them with various presentations on Minor projects, Successful Entrepreneurs and other subject related topics.

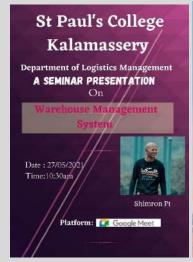
















### **Inaugural Ceremony – B. Voc Logistics Management**

University Grants Commission has granted B.Voc Logistics Management for St. Paul's College Kalamassery for the academic year 2020-21. The department conducted its Inaugural ceremony on 25<sup>th</sup> January 2021 at 2pm at Seminar Hall. Fr. Joseph Antony Palliparambil presided over the function. Prof. Stalin P.C, Nodal Officer, welcomed the gathering. Dr. Zakkariya K A, Director DDU KAUSHAL Kendra, CUSAT, inaugurated the function. Mr. Tomy Joseph, Managing Partner, T & S Combines Logistics was the Chief Guest. Prof. Valentine D'Cruz (Principal), Prof. Jose Xavier (Vice Principal) and Mr. Antony Diacious (Office Superintendent) felicitated the function. Asst. Prof. Amala Mathew, Course Co-ordinator proposed the vote of thanks.

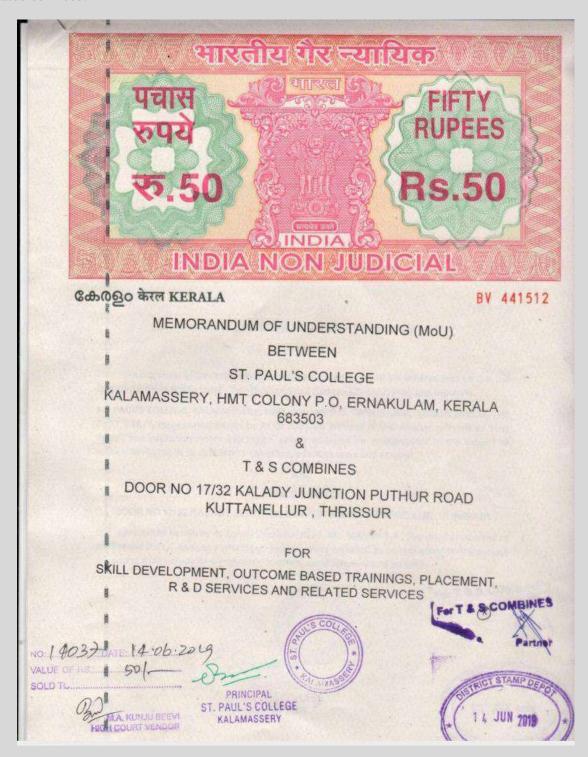
Students and parents of BVoc Logistics Management participated in the program.





### Memorandum of Understanding (MoU)

Department of B.Voc Logistics Management entered in to a MoU with T & S Combines, Thrissur, for skill development, outcome based training, placements, R&D services and other related services.



### Speranza - Orientation Program for BBA 2020 -23 Batch

In order to welcome the new batch to our college, an Orientation program, Speranza 2021, was set up on 02 January 2021, to make the students familiarize with the campus, and to let them have the collective spirit as a Paulian. Asst.Professor Indu George from Albertian Institute of Management was the Chief Guest of the program. The students of 2020 -23 batch along with their parents actively participated in the event.

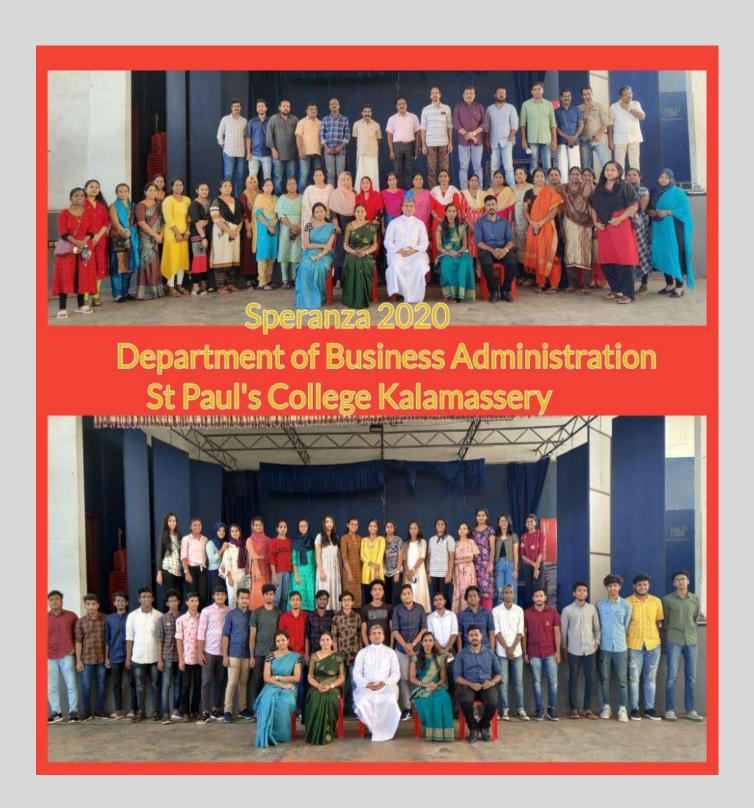












### Industrial Visit – Title Graphics (P) Ltd.

Semester 1 students of BBA visited Title Graphics (P) Ltd, Kalamassery on March 20<sup>th</sup> 2021, Saturday. Title Graphics Pvt. Ltd is a name synonymous with pioneering achievement in the Sign industries all over India. Established & Commenced Operations in 1998 with just 10 employees with a mission to achieve excellence in Sign fabrication, today the company is 250 plus employees & a leading Signage Solutions provider across all segments, their latest development goes to specializations in Sign fabrications for Corporate Identity elements in the Automotive sector & International Retail Brands.

Students got an opportunity to understand various processes happening in the firm and detailed description regarding various activities was given to them by the firm executives. The visit was a great learning experience for them in various aspects. Many queries were asked by the students and all of them properly clarified by the firm authorities.

A total of 34 students visited the firm they were guided or accompanied by two faculty members of BBA department, Nilsa VP and Jerin Shaju Francis.









### **Mentoring Sessions**

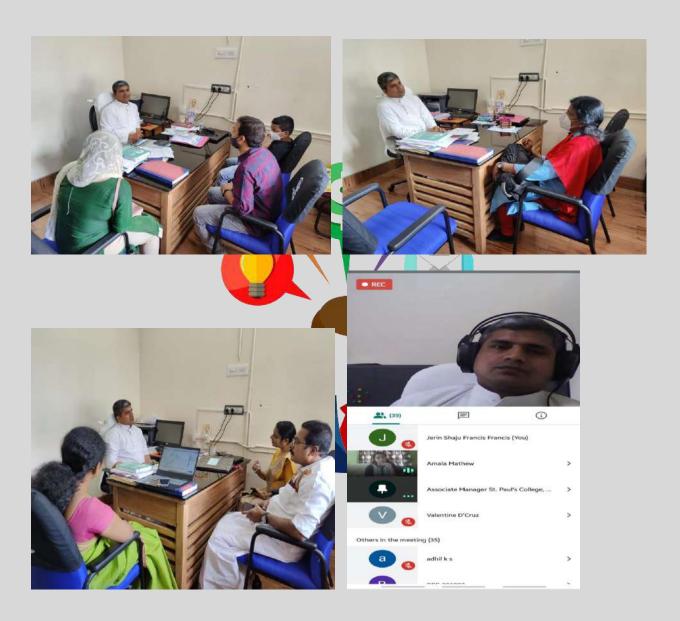
Mentoring sessions were conducted for the students of all the 3 years by the faculties. Each faculty member was assigned with a total of 22 students each and students were given proper mentoring by meeting with them personally.





### **PTA Meeting**

The department conducted PTA meetings for all the batches during previous year. For 2<sup>nd</sup> year students the meeting was online due to the Covid 19 pandemic situation. The performance of the students and their attendance was evaluated and was communicated to their parents. Feedbacks from parents were also collected during the meeting.



### **Internal examinations**

The internal exams of all the batches were conducted following the Covid - 19 Protocol. Students submitted their assignments in Google classrooms. Minor project viva of semester 3 students conducted following Covid - 19 Protocol.



### **ADMINISTRATIVE ACTIVITIES**

### **Academic & Administrative Audit**

The internal team of Academic and Administrative Audit (AAA) under the Leadership of Associate Manager Rev.Fr Joseph Antony Palliparambil and IQAC Coordinator Dr. Asha E Thomas visited the Department on 10<sup>th</sup> July 2020.The files and documents were analyzed and feedback was given regarding which action has been taken. This was followed by visit of External team of AAA on July 22<sup>nd</sup> 2020 under the Leadership of IQAC team Coordinator Dr. Asha E Thomas, Asst Prof. Shine Antony and Asst Prof. Ms. Indu George, St Albert's College Autonomous.

Subsequent Internal AAA team Visits consisting of IQAC members and Deans were carried out on Dec 29<sup>th</sup> 2020, 7<sup>th</sup> March 2021 and April 8<sup>th</sup> 2021. External team visit was also carried out as scheduled on March 8<sup>th</sup>,2021 under the Leadership of Manager Rev Fr. Antony Vacko Arackal, St. Paul's College and Associate Manger Rev Fr. Jolly John Odathackal, St. Albert's College Autonomous. During these visits Department presentation was conducted. Files were verified and the data conversion of files in the e form was also verified and necessary suggestions for improvement were given.



### **COCURRICULAR ACTVITIES**

### **Kargil Vijay Diwas Poster Making Competition 26-07-2020**

As part of Kargil Vijay Diwas, Department of Business Administration organized an Intradepartmental Online Poster making competition A total of 22 students participated in the competition. The Staff in-charge was Jerin Shaju Francis.

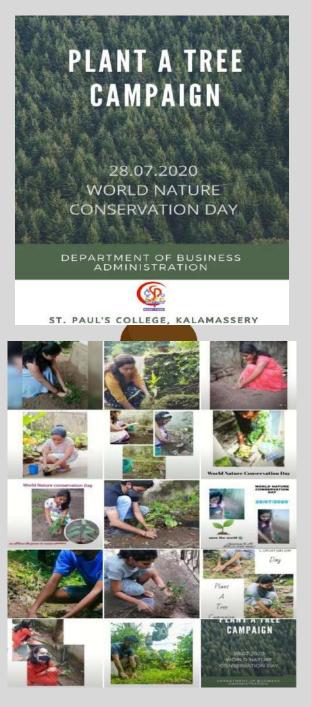






### **World nature Conservation Day 28.07.2020**

An initiative for conserving, moreover for a green Earth, "Plant a tree" campaign was conducted by the Department of Business Administration on 28<sup>th</sup> July 2020. A total number of 13 participants took active participation in this program. Asst.Professor Amala Mathew was the Faculty Coordinator and Student Coordinators were Elda Brigite and Sidharth Thampan.



# Logo making competition for BBA department 28.07.2020

For the rising entrepreneurs from the BBA department, a competition was held to showcase their talents and creativity for creating a new logo for the Department itself, and it was conducted on 28<sup>th</sup> July 2020. About 12 participants actively participated in this event. Asst. Professor Ms. Reshma Mariam Mohan and Student Coordinators Ann Tressa M.A and Blessen Correya. Mohammed Sahoodh C.S from Final year BBA was the winner of the competition.





# Deshbhakti Song Competition 15.08.2020

As part of Independence Day, "Deshbhakti Song Competition" was held to honor the fierce freedom fighters of our nation. Nightingales from different departments participated on this event, which was conducted by the Department of Business Administration. Faculty Coordinator was Ms.Nilsa V.P and Student Coordinator was Mary Dona.

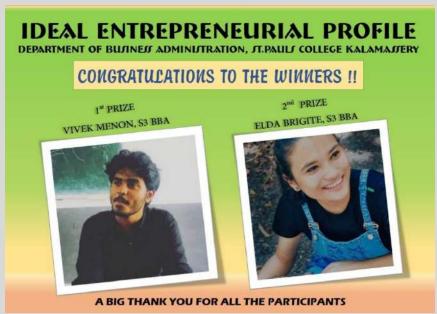


# World Entrepreneurs Day 21.08.2020

To honour the entrepreneurs across the globe, Entrepreneurial Profile Creation

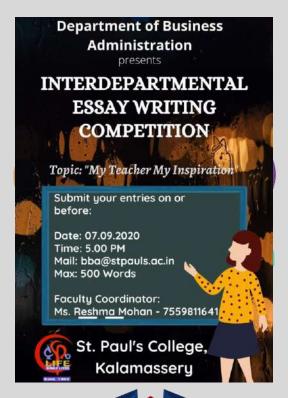
Competition was conducted for the students on 21<sup>st</sup> August 2020. A total of 5 participants actively took part in this event. Staff in-charge: Amala Mathew and Students in-charge were Sreeram and Aparna K M.





# Teachers Day-Essay Writing- 05.09.2020

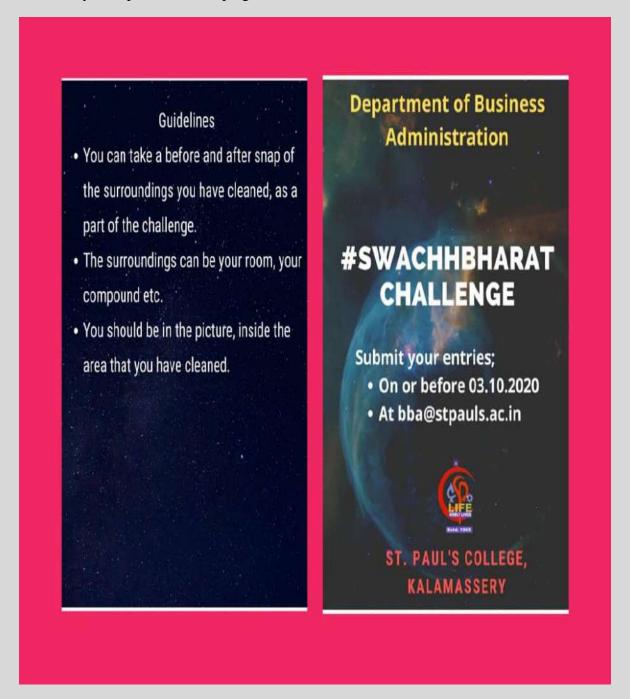
As a part of Teachers day celebrations, 'My Teacher My Inspiration', an Interdepartmental Essay writing competition was conducted to let the students express themselves about a teacher who inspired them. A total of 6 students from various departments participated in the competition. Staff in-charge was Reshma Mariam Mohan and Students in-charge: Krishnapriya K, Vyshnav Suresh.





# Gandhi Jayanti 02.10.2020

In order to honor the great Mahatma, Swachhbharat campaign was set up, to revoke the sense of cleanliness being the greatest asset, among students. The students of final year and third year BBA actively took part in the campaign.

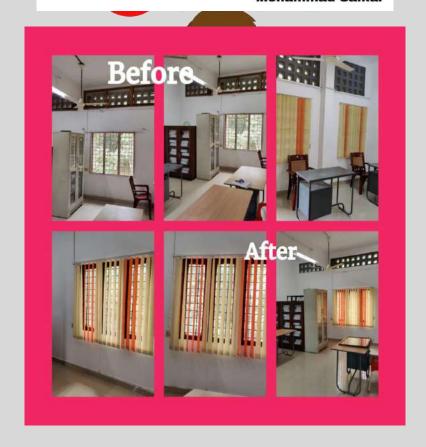




#swatchhbharath challenge

# CLEARED A BLIND SPOT NEAR CARDINAL SCHOOL THRIKKAKARA

**Mohammad Salkar** 



# Winners Meet (for BBA 2017-20 batch) 24.10.2020

To celebrate the success of the batch 2017-20, a virtual meet was set up by the Department, to congratulate all the students of the batch. Students shared their experiences and memories of college life.

#### **Program Coordinators:**

Staff in-charge: Reshma Mariam Mohan





# Photography Competition – Children's Day – 14.11.2020

As part of Children's Day celebrations, Department of Business Administration conducted a Photography Competition on the theme "Lively and Meaningful Portrait of Children". We received two entries from 1st year BBA batch. Program Co-ordinator was Ms. Nilsa V P



# X Mas Day celebrations 23.12.2020

To spread the message of love and joy even at such a time of pandemic, a virtual meet was set up by the Department of Business Administration, for the whole department to rejoice the birth of Christ. Students from all the batches conducted various cultural and arts programs on the occasion.

#### **Program Coordinators:**

Staff in-charge: Jerin Shaju Francis

Students in-charge: Vishnu Kumar A K, Parvathy J, Sreeram, Parvathy K P, Adarsh Raj, Reethu V J



#### Poster Making Competition – 31.05.2021

As part of World Anti – Tobacco Day, on 31<sup>st</sup> May 2021, Department of Logistics Management and Business Administration conducted an interdepartmental Poster Making Competition. We received 7 entries from various departments. Ms. Amala Mathew and Ms. Reshma Mariam Mohan were the program co-ordinators. Shifana T.S (BAEconomics) and Jomol John (BBA) shared the First prize and Annliya N.J (BCom CA, aided) secured the second prize.



# **Pauline Arts Festival**

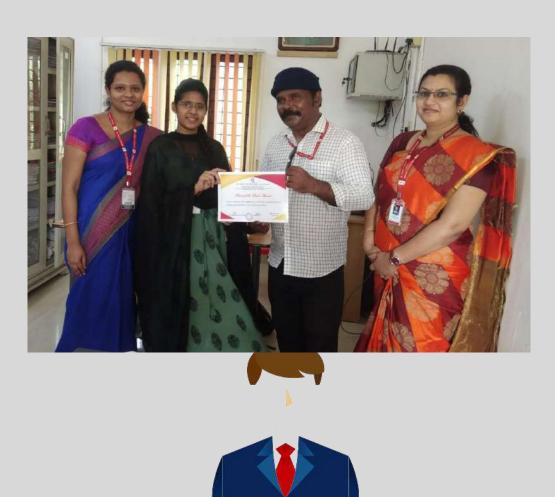
Office of Dean of Student Affairs along with various Departments of St. Paul's College conducted Pauline Arts Festival called "Udaan". A number of literary events were organized by several departments from February 19<sup>th</sup> to March 21<sup>st</sup>. The students of Department of Business Administration actively participated in the events and won prizes.





# **Pauline Star Award**

The Internal Quality Assurance Cell of St. Paul's College organized "Pauline Star" Competition On 30<sup>th</sup> March 2020. Anjali J was selected as the best outgoing student of final year BBA and participated in the Competition.



#### **Webinars Conducted**

## **Curricular Aspects of Logistics Management**

Date: 01-01-2021

Platform: Google Meet

No. of participants: 19

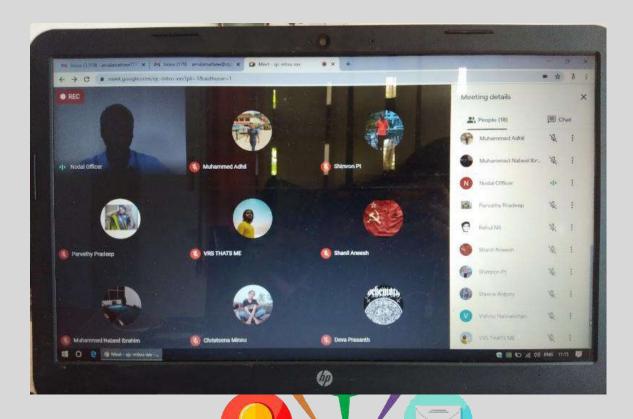
Resource Person: Prof. Stalin P.C, Nodal Officer, St. Paul's College Kalamassery

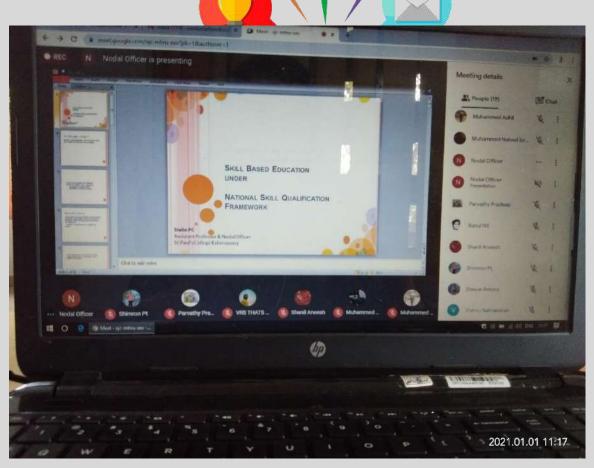
#### **About the program**

Department of Logistics Management conducted an Orientation Program on "Curricular Aspects of BVoc Logistics Management" on 01<sup>st</sup> January 2021 at 11am through Google Meet. Asst. Professor Amala Mathew welcomed the gathering. Prof. Stalin P.C. Nodal Officer was the resource person. Mr. Shanil Aneesh, student from the class proposed the vote of thanks.

Students were able to understand the course outline and curricular aspects of BVoc Logistics Management.







# Webinar on Emotional Intelligence – A Key to Success

Date: 04.12.2020

No. of Participants: 47

**Platform: Google Meet** 

Resource Person: Dr. Shibi B

Designation: Asst.Prof. HOD, Department of BBA, Bharata Mata College

**Report:** A webinar on Emotional Intelligence – A Key to Success was conducted via Google meet. The resource person for the webinar was Dr. Shibi B Asst.Prof. HOD, Department of BBA, Bharata Mata College. Students from the First Semester BBA department participated in the webinar. The webinar was organised by the Department of Business Administration.

Outcome Achieved: Students were able to manage their emotions to achieve success in their different roles. Emotional intelligence allows us to understand and manage our emotions in order to self-motivate and to create positive interactions. Students were advised to consider 'feeling part "along with our thinking part'. Session helped in identifying the true potentials of students as well as the faculties.



# Department of Business Administration

presents

WEBINAR ON EMOTIONAL INTELLIGENCE:
A KEY TO SUCCESS

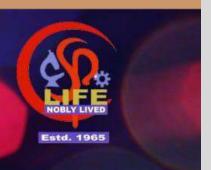
RESOURCE PERSON
DR. SHIBI.B,
ASST. PROF., HOD,
DEPARTMENT OF BBA
BHARATA MATA
COLLEGE

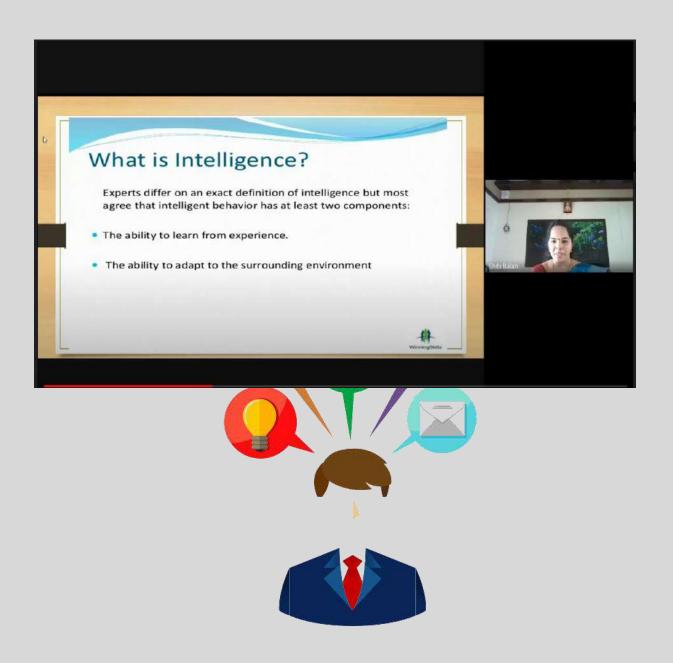


St. Paul's College, Kalamassery

Date: 04/12/2020

Time: 10.30 AM





Webinar on the Perks of Studying Management and Realistic Goal Alignment

Date: 03.12.2020

No. of Participants: 47

**Platform: Google Meet** 

**Resource Person:** Mr. Nidhin Johny

**Designation:** Assistant Professor Albertian Institute of Management.

**Report:** A webinar on the perks of studying Management and realistic goal alignment was conducted via Google meet. The resource person for the webinar was Mr. Nidhin Johny Assistant Professor Albertian Institute of Management. Students from the First Semester BBA department participated in the webinar. The webinar was organised by Department of Business Administration,

Outcome Achieved: Studying business management can improve a business owner's ability to analyse data, improve financial decisions and make better predictions about the future. Students were able to identify the benefits of studying management. It provides the academic knowledge and skills to pursue global career opportunities and helps to develop a broad understanding of business and specific areas such as finance and human resources.



# Department of Business Administration

presents

# WEBINAR ON THE PERKS OF STUDYING MANAGEMENT & REALISTIC GOAL ALIGNMENT

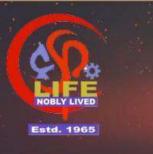
RESOURCE PERSON MR. NIDHIN
JOHNY,
ASST. PROF.,
ALBERTIAN INSTITUTE
OF MANAGEMENT



St. Paul's College, Kalamassery

Date: 03/12/2020

Time: 10.30 AM







Designation: Asst.Prof. HOD, Department of Business Administration, St.Albert's College

**Report:** A webinar on Goal setting was conducted via Google meet. The resource person for the webinar was Ms. Akhila Lal Asst.Prof. HOD, Department of Business Administration, St.Albert's College. Students from the First Semester BBA department participated in the webinar. The webinar was organised by Department of Business Administration,

Outcome Achieved: Students were able to identify the importance of leadership qualities. A leader can inspire others and help, the team reach decisions, foster cooperation, and help the team move in the right direction. Students were able to identify the importance of leadership as it an important function of management whenever there is group activity; leadership plays an important role in maximizing efficiency and achieving organizational goals.



## Webinar on Goal Setting

Date: 01.12.2020

No. of Participants: 47

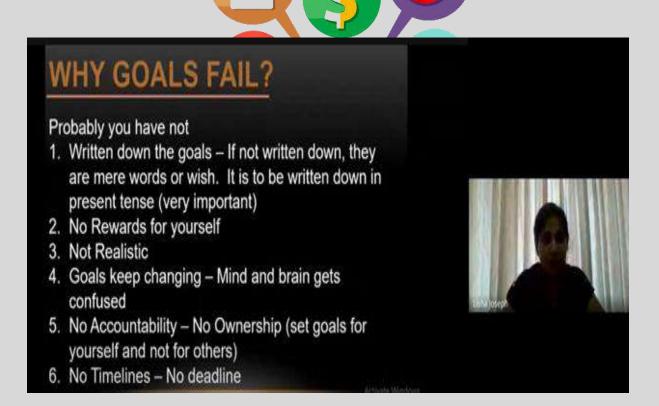
**Platform: Google Meet** 

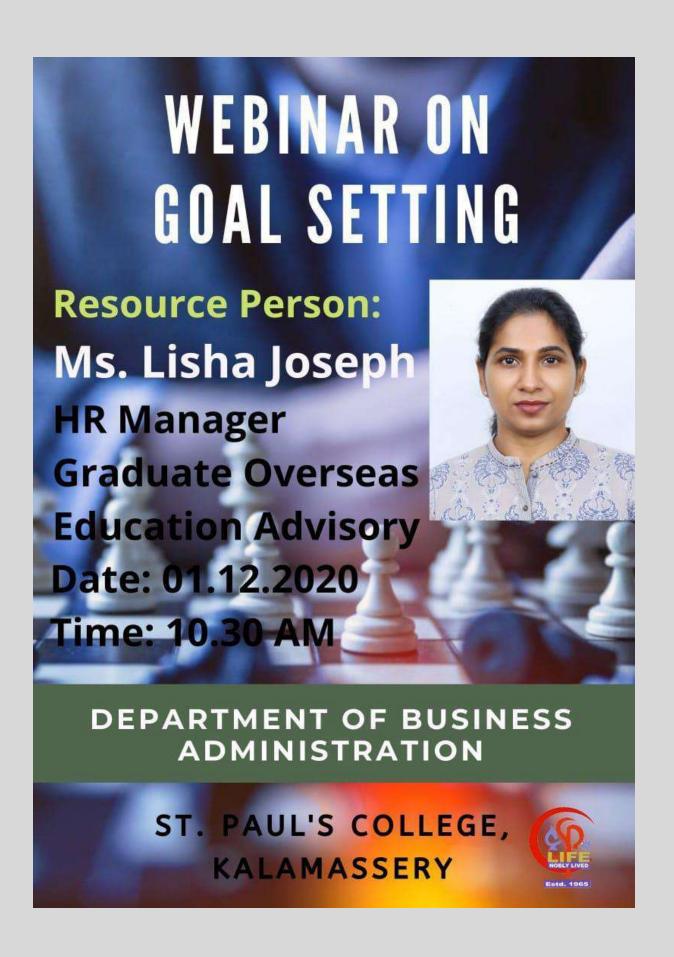
**Resource Person:** Ms. Lisha Joseph

**Designation:** HR Manager, Graduate overseas, Education Advisory

**Report:** A webinar on Goal setting was conducted via Google meet. The resource person for the webinar was Ms. Lisha Joseph, HR Manager, Graduate overseas, Education Advisory Students from the First Semester BBA department participated in the webinar. The webinar was organised by Department of Business Administration,

Outcome Achieved: Session highlighted that Goal setting is fundamental to long term Success. It helped students to focus upon achievements, allocate resources and time more efficiently.





# Why Should I Do BBA - A Webinar for Aspiring Entrepreneurs

Date: 05.11.2020

No. of Participants: 47

**Platform: Google Meet** 

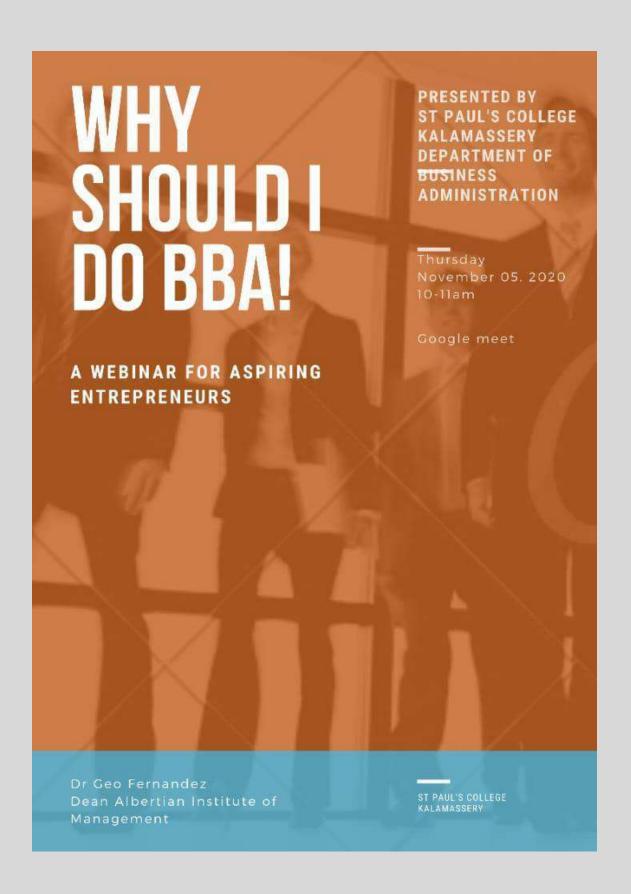
**Resource Person:** Dr. Geo Fernandez

**Designation:** Dean Albertian Institute of Management.

**Report:** A webinar for Aspiring Entrepreneurs - Why Should I do BBA- was conducted via Google meet. The resource person for the webinar was Dr. Geo Fernandez, Dean Albertian Institute of Management. Students from the First Semester BBA department participated in the webinar. The webinar was organised by Department of Business Administration,

Outcome Achieved: With the economic liberalization in India, the need for candidates with adequate knowledge has gone up Organisations require candidates with Adequate managerial and business knowledge has gone up. Students were able to identify that they will get more Exposure and experience after completing BBA Program. Candidates with BBA can easily form a part of the core business operations strategy team or can act at the point of contact between the workforce and senior—level management.





# Webinar on Leadership

Date: 28.10.2020

No. of Participants: 35

**Platform: Google Meet** 

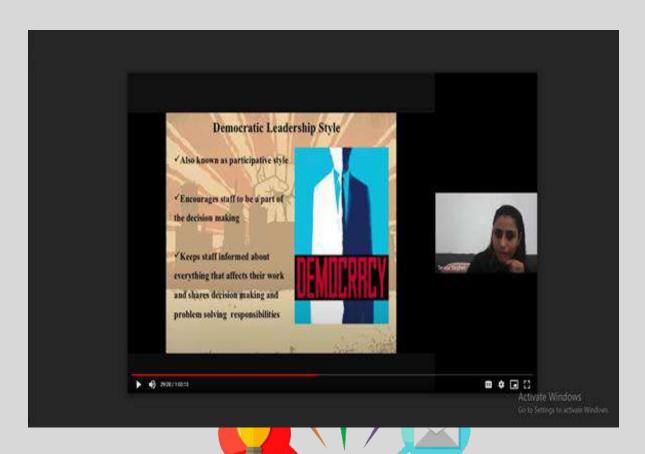
**Resource Person:** Ms. Teresa Stephen

Designation: HOD and Assistant Professor, Department of Business Administration

**Report:** A webinar on Leadership was conducted via Google meet. The resource person for the webinar was Ms. Teresa Stephen, HOD and Assistant Professor, Department of Commerce. Students from various departments participated in the webinar. The webinar was organised by the Department of Business Administration.

Outcome Achieved: Students were able to identify the importance of leadership qualities. A leader can inspire others and help the team to reach decisions, foster cooperation, and help the team move in the right direction. Students were able to identify the significance of leadership as it is an important function of management which helps in maximizing efficiency and to achieve organizational goals.







Date: 20.10.2020

No. of Participants: 36

**Platform: Google Meet** 

Resource Person: Dr. Dipu Varghese

**Designation:** MGNCRE Resource person

Resource Person: Mrs. Thulasy Varghese

Designation: CEO, Kumily Agro Spice Farmers Producer Company Limited

**Report:** A Workshop on Rural Entrepreneurship Development was conducted via Google meet. Students from Fifth Semester BBA department participated in the webinar. The webinar was organized by Department of Business Administration,

**Outcome Achieved**: It was a platform for the students to introduce their business ideas .Most of the students presented their ideas on rural entrepreneurship. Feasibility of their ideas were also discussed.



## International Webinar on mastering the art of Self-Management

Date: 23.09.2020

No. of Participants: 71

**Platform: Google Meet** 

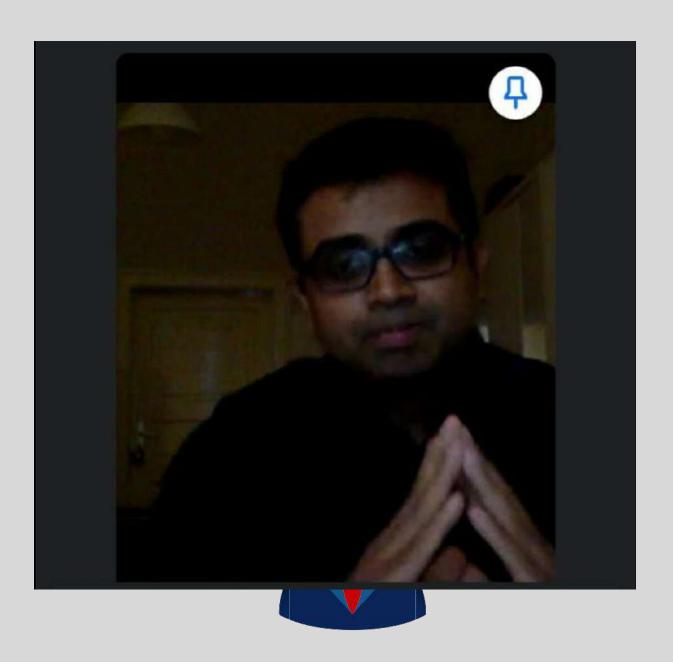
Resource Person: Fr. Dominic Challenge

Designation: Ludwig Maximilians University, Munich, Germany

**Report:** A webinar on mastering the art of self-management was conducted via Google meet. The resource person for the webinar was Fr. Dominic Challenge, Ludwig Maximilians University, Munich, Germany. Third and Fifth Semester students of the Department of Business Administration participated in the webinar. The webinar was organised by the Department of Business Administration.

Outcome Achieved: A talk on role self-management in the life of a student was done. Students were able to identify the importance of self-management in attaining success. It helped students to prioritize their goals and what must be done to achieve their goals.





#### **International Webinar on National Culture and Knowledge Management**

Date: 18.09.2020

No. of Participants: 35

**Platform: Google Meet** 

Resource Person: Ms. Deepthy Eliswa

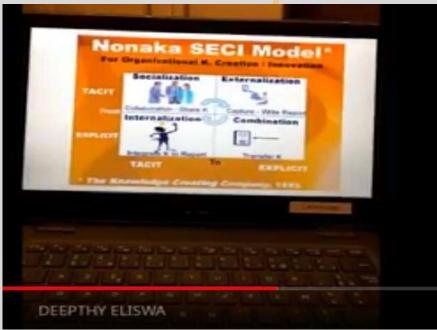
Désignation: Trading Controller, Sucres et Denrees, Paris, France

**Report:** An international webinar on National culture and knowledge management was conducted via Google meet. The resource person for the webinar was Ms. Deepthy Eliswa, Trading Controller, Sucres et Denrees, Paris, France. Final year Students from the Department of Business Administration Participated in the webinar was organised by the Department of Business Administration.

Outcome Achieved: Culture mediates relationships between individual and organizational knowledge. Session highlighted on how students should attain language, communication, interpersonal skills and adapt themselves to ensure employability in foreign countries







# Webinar on Value System

**Date:** 25.08.2020

**No. of Participants:** 120

Platform: Google Meet

Resource Person: Dr Sheela Paul

Designation: Director, DDU Kaushal Kendra, Sree Sankara College

**Report:** A webinar on value system was conducted via Google meet on 25<sup>th</sup> Aug 2020. The resource person for the webinar was Dr Sheela Paul, Director, DDU Kaushal Kendra, Sree Sankara College. Students from various departments participated in the webinar. The webinar was jointly organised by Departments of Business Administration, Computer Science and BCOM CA (SF).

Outcome Achieved: A brief comparison on the value system of today's generation and that of the old generation was done. Students were able to identify the huge difference in the cultural and traditional values that has evolved over the period of time.



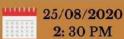
Rev.Fr. Antony Arackal, Manager Rev.Fr. Joseph Palliparambil, Associate Manager, HOD Dept Of BBA

Prof. Valentine D'Cruz, Principal Prof. Jose Xavier, Vice Principal Rev.Fr.Xavier Padiyaramparambil Vice Principal

Lincy N L (HOD, Computer Science) RemyaMol (HOD ,BCOM SF)

Faculty Co-ordinators: I)Reshma Mariam Mohan(BBA) 2)Ancy C A (Computer Science) 3)Annjoe J Palathra (Commerce SF)

Student Co-ordinators: 1)Sansia Gonsalves (BBA S3) 2)Beneeta T A (Computer Science, S3) 3)Anandhakrishnan K (Commerce CA SF,S3)



2:30 PM



Registration link:

https://elearning.stpauls.ac.in/webinars/ value-sysytem/



# ST PAUL'S COLLEGE, KALAMASSERY Affliated to Mahatma Gandhi University, Kottayam

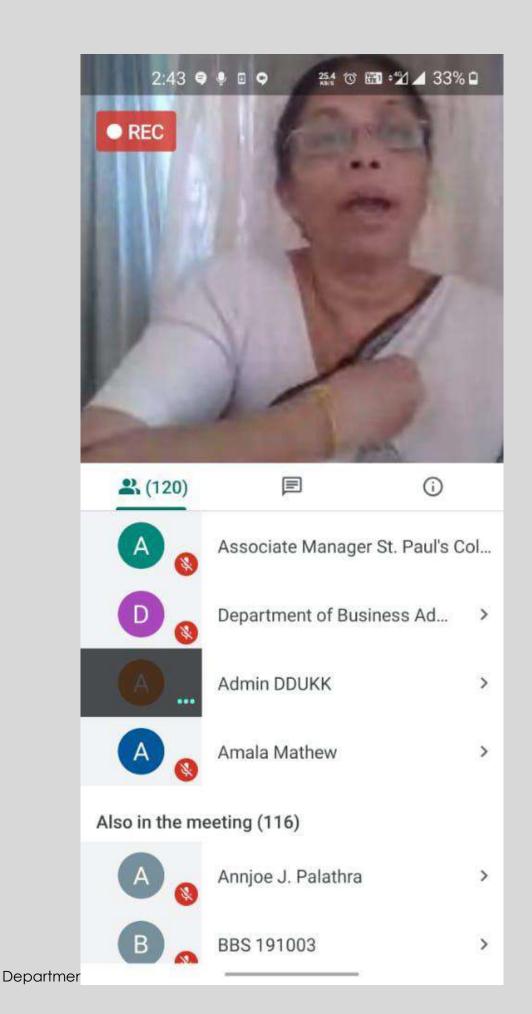
## WEBINAR ON VALUE SYSTEM

JOINTLY ORGANIZED BY DEPARTMENTS OF BUSINESS ADMINISTRATION, COMPUTER SCIENCE & BCOM CA (SF)



#### Dr SHEELA PAUL

Retd Prof St Teresas College, EKM Director, DDU KAUSHAL KENDRA Sree Sankara College Kalady



# Webinar on Marketing Mix

**Date:** 17.08.2020

No. of Participants: 34

Platform: Google Meet

Resource Person: Mr. John Mathew

**Designation:** Assistant Professor, St. Paul's College

**Report:** A webinar on Marketing Mix was conducted via Google meet on 17<sup>th</sup> Aug 2020. The resource person for the webinar was Mr John Mathew, Assistant Professor, St. Paul's College. Students from S3 BBA department participated in the webinar. The webinar was jointly organised by Departments of Business Administration and Department of Commerce.

Outcome Achieved: Webinar gave the students an insight on the 4P's of marketing. It also explained the importance of marketing mix in making a product successful. It also taught the students that, to become an entrepreneur, deep knowledge on the 4P's; Product, Price, Place and Promotion is very important.

# Department of Business Administration

presents

# WEBINAR ON MARKETING MIX

RESOURCE PERSON
MR JOHN
MATHEW,
ASST. PROFESSOR,
DEPARTMENT OF
COMMERCE



St. Paul's College, Kalamassery

Date: 17/08/2020

Time: 11.30 AM



# **International Webinar on Mentoring**

**Date:** 07.08.2020

No. of Participants: 36

**Platform:** Google Meet

Resource Person: Fr. Dr. Jiju Arakkathara

**Designation:** University of Santo Tomas, Manila, Philippines

**Report:** A webinar on Mentoring was conducted via Google meet on 7<sup>th</sup> Aug 2020. The resource person for the webinar was Fr. Dr. Jiju Arakkathara, University of Santo Tomas, Manila, Philippines. Teachers from various departments participated in the webinar. The webinar was jointly organised by Departments of Business Administration, JOAC, PG Department of English and Mentoring cell.

Outcome Achieved: Webinar gave the teachers an insight on how to mentor the students, to lead them in the right directions. It also imparted knowledge about the shifting mentoring paradigms, to the teachers. It asked the teachers to improvise, the way they approach the students and add innovative ideas to their teaching curriculum.

#### Organizing Team

- Rev. Fr. Antony Vacko Arackal, Manger, St.Paul's College
- Rev. Fr. Joseph Antony Palliparambil, Associate Manager & HOD Department of Business Administration, St.Paul's College
- Prof. Valentine D' Cruz, Principal St.Paul's College
- Fr. Xavier Sebastian Vice Principal, HOD English Department & Joint Coordinator
- Dr. Asha E. Thomas, Dean Quality Assurance & Joint Coordinator
- Reshma Mariam Mohan, Joint Coordinator
- Rosy Milna
- Dr. Nimmy K Simon
- Maria Mathew
- Joyson Jose
- Sr. Lucy Yesudas
- Sruthi Saji
- Megha Sebastian
- Amala Mathew
- Nisha V.P
- Jerin Shaju Francis
- . Binil Kumar M.R.
- · Siby K.M.
- · Nisha V.S., Joint Coordinator

#### REGISTRATION LINK:

# ST. PAUL'S COLLEGE KALAMASSERY

NAAC RE-ACCREDITED WITH 'A' GRADE



#### INTERNATIONAL WEBINAR ON

'MENTORING: INNOVATIVE PARADIGMS'



RESOURCE PERSON:

REV. FR. DR. JIJU ARAKKATHARA
UNIVERSITY OF SANTO TOMAS, MANILA, PHILIPPINES

- A 0 - A 0 2. PERSPECTIVES Odyssey Mentor son of Alcimus. O Jose Xprier Telemachus son of Odysseus On livey N L Trojan War - Mentor in charge of his son MARIA MATHEWI Telemachus, and of Odysseus' palace. Megha Sebastian (30 WEByKM MV.Statin RC Madiamitha Frankin NI V RISTR V M sugmani hariharan outry m

# **National Webinar on Building Entrepreneurial Minds**

Date: 06.08.2020

No. of Participants: 125

Platform: Google Meet

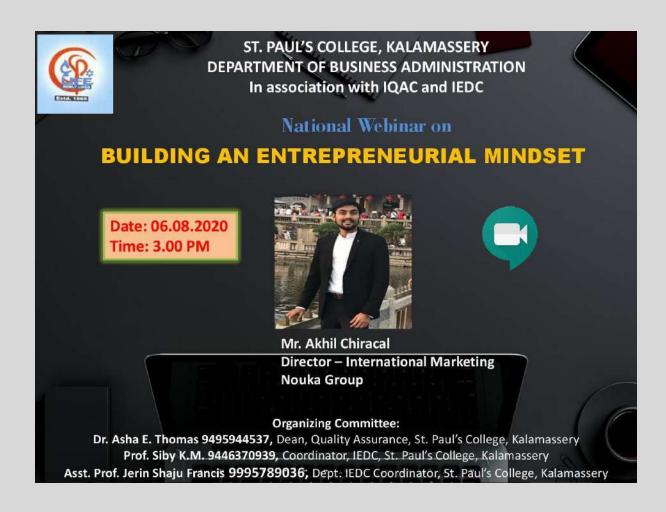
Resource Person: Mr. Akhil Chiracal

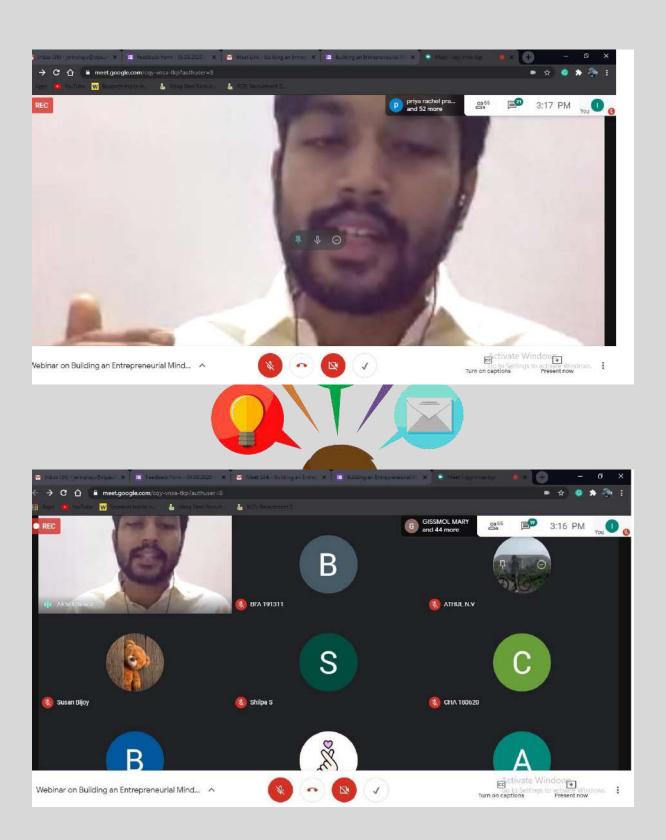
**Designation:** Director – International Marketing, Nouka Group

**Report:** A National Webinar on Building Entrepreneurial Minds was conducted via Google meet on 6<sup>th</sup> Aug 2020. The resource person for the webinar was Mr. Akhil Chiracal, Director – International Marketing, Nouka Group. Students from various departments participated in the webinar. The webinar was jointly organised by the Department of Business Administration in association with IQAC and IEDC.

Outcome Achieved: Webinar gave the students an insight on how to be an entrepreneur. It also explained the different stages they have to complete, to start their own company. It also taught the students that, to become an entrepreneur they have to be hard working, creative and risk taking at the same time.







# Webinar on Covid 19 Challenges and Preventions

Date: 29.07.2020

No. of Participants: 70

Platform: Google Meet

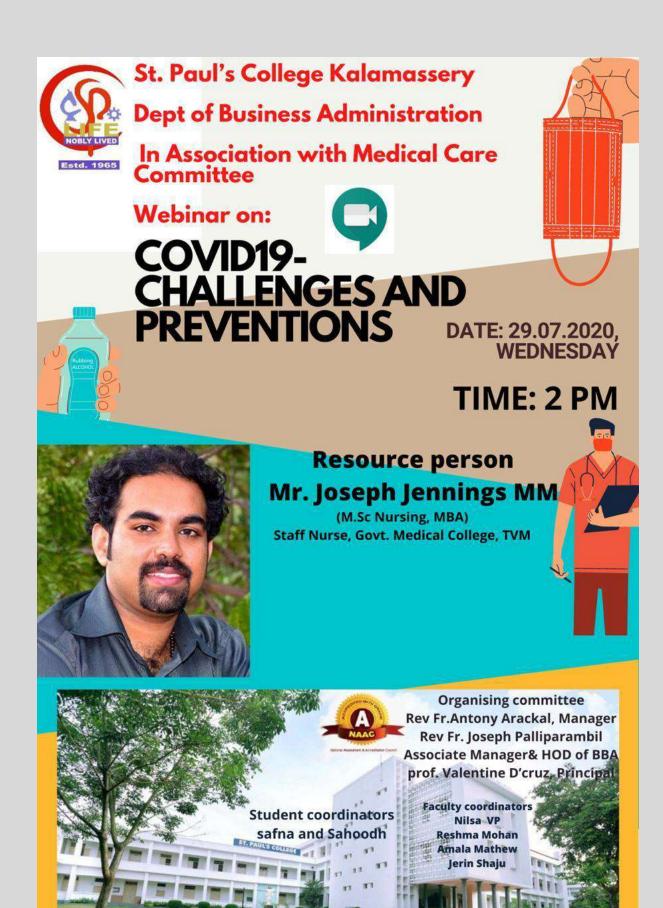
Resource Person: Mr. Joseph Jennings MM

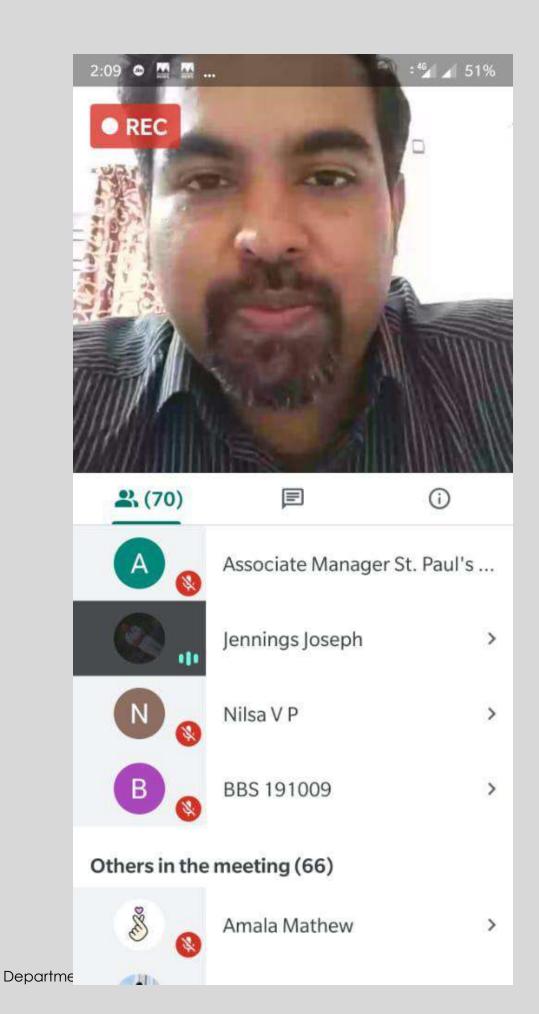
**Designation:** Staff Nurse, Govt. Medical College, TVM

**Report:** A webinar on Covid 19 – Challenges and Preventions was conducted via Google meet on 29<sup>th</sup> July 2020. The resource person for the webinar was Mr. Joseph Jennings MM, Staff Nurse, and Govt. Medical College. Students from different departments participated in the webinar. The webinar was organised by the Departments of Business Administration in association with the Medical care committee.

Outcome Achieved: Webinar gave the participants an insight on the challenges created by the coronavirus. It explained the different precautions to be taken by the people to prevent themselves from getting affected by the virus. Webinar also gave an idea about the importance of using masks and sanitizers and how to use it effectively.







# **Webinar on Principles of Law of Contract**

**Date:** 24.07.2020

No. of Participants: 140

**Platform:** Google Meet

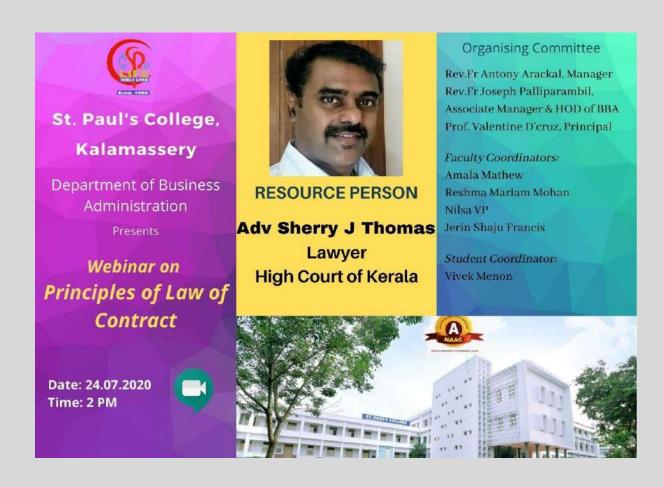
**Resource Person:** Adv Sherry J Thomas

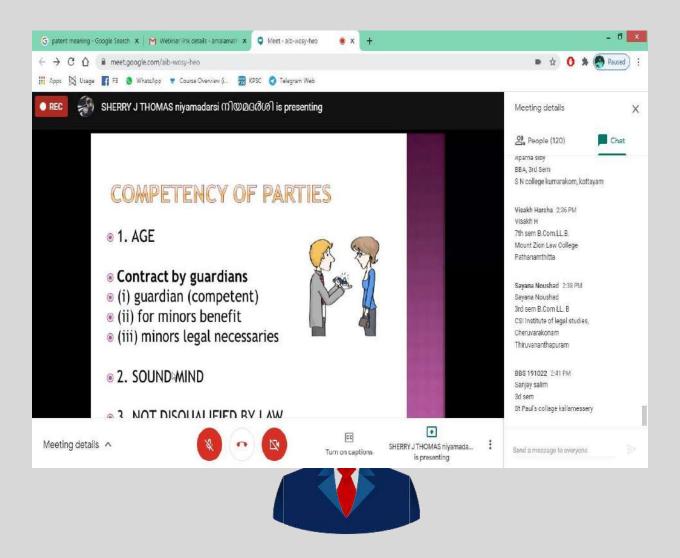
**Designation:** Lawyer, High Court of Kerala

**Report:** A webinar on Principles of Law of Contract was conducted via Google meet on 24<sup>th</sup> July 2020. The resource person for the webinar was Adv Sherry J Thomas, Lawyer, High Court of Kerala. Students from different colleges participated in the webinar. The webinar was organised by Departments of Business Administration.

Outcome Achieved: Webinar gave the participants an insight on the principles of law of contract. It explained the importance of contracts in legal terms. The participants got an idea about the different types of contracts and the consequences of breaking any contracts.







# **Webinar on Goal Setting: Key to Success**

**Date:** 15.07.2020

No. of Participants: 37

**Platform:** Google Meet

Resource Person: Dr Shiny CM

**Designation:** Asst. Professor, Albertian Institute of Management

**Report:** Webinar on Goal Setting: The Key to Success was conducted by Department of Business Administration, St. Paul's College Kalamassery on July 15<sup>th</sup> 2020. The resource person for the webinar was Dr Shiny CM, Asst. Professor, Albertian Institute of Management, Nodal Officer, IEDC Coordinator, Albertian Incubation Centre. Faculty and students of the Department of Business Administration from St. Paul's College, as well as from other colleges also attended this session.

Outcome Achieved: Webinar gave the participants an insight on the importance of setting goals in their early stages of their life. It also explained the importance of setting short term goals and long term goals, and how to achieve these goals by following some simple tips.







# **Webinar on Strive for Progress**

**Date:** 07.07.2020

No. of Participants: 48

Platform: Google Meet

Resource Person: Mr Dinil Raphel

**Designation:** Entrepreneur, Grace Caterers and Events

Resource Person: Ms. Sini John and Ms. Vincy Antony

**Designation:** Entrepreneurs, Visual Symphony

**Report:** Webinar on Strive for Progress was jointly organised by Department of Business Administration and Computer Science, St. Paul's College Kalamassery, on July 7<sup>th</sup> 2020. Webinar was conducted in 2 sessions. The resource person for the first session of the webinar was Mr Dinil Raphel, Grace Caterers and Events and the second session was taken by Ms. Sini John and Ms. Vincy Antony, Visual Symphony. Faculty and students of Department of Business Administration and Computer Science attended this session

Outcome Achieved: Webinar gave the participants an insight on the importance of different skill sets required by the students to become great entrepreneurs of the current age. The resource persons shared the experiences they had throughout their entire entrepreneurial journey.



# Organizing Committee

Rev.Fr. Antony Arackal, Manager Rev.Fr. Joseph Palliparambil, Associate Manager, HOD Dept Of BBA

Prof. Valentine D'Cruz, Principal
Prof. Jose Xavier , Vice Principal
Rev.Fr.Xavier Padiyaramparambil
Vice Principal
Dr Sumitha Franklin (Dean ,Training)
Prof Siby (IEDC Co ordinator)

#### Faculty Co-ordinators

Reshma Mariam Mohan(BBA) Lincy N L ( Computer Science) Ancy C A ( Computer Science)

#### Student -Co-ordinators

Kevin Sam (Computer Science) Krishnapriya (BBA)

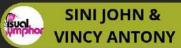
Platform : Google Meet Date : 7/7/2020 Time : 11 AM



Departmet Of BBA & Computer Science with IEDC & Traing and Development

Jointly Presents Webinar  $STRIVE\ FOR\ PROGRESS$ 

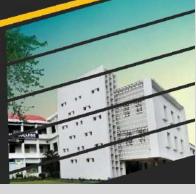
"MEET THE ENTREPRENEURS"

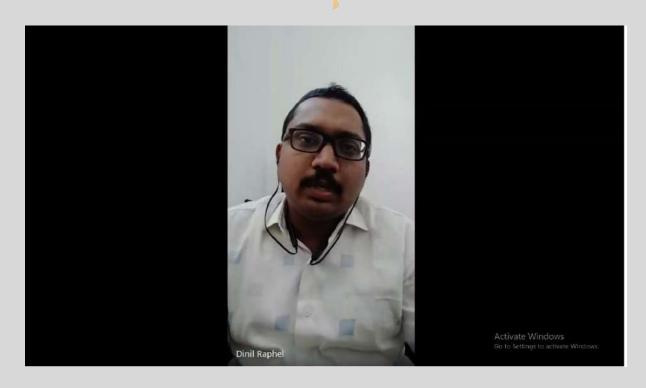


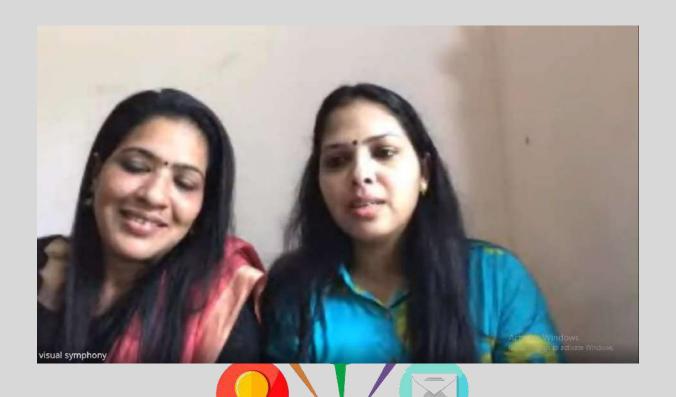


**DINIL RAPHEL** 









International Webinar on New Trends and Opportunities in Banking Entrepreneurship

**Date:** 07.07.2020

No. of Participants: 99

Platform: Google Meet

Resource Person: Ms. Mary Pandolfo

**Designation:** Branch Manager, Dacotah Bank, US

**Report:** International Webinar on New Trends and Opportunities in Banking Entrepreneurship was jointly organised by Department of Business Administration and B.Voc Banking & Financial Services, St. Paul's College Kalamassery, on July 7<sup>th</sup> 2020. The resource person for the webinar was Ms. Mary Pandolfo, Branch Manager, Dacotah Bank US. Faculty and students of Department of Business Administration and B.Voc Banking & Financial Services and from other colleges also attended this session.

**Outcome Achieved:** Webinar gave the participants an insight on the latest trends that has changed the entire banking sector. This session also shed light on the emerging trends and innovative practices taking place in banking sector.



Jointly Organized
By

Department of Business Administration & B.Voc Banking & Financial Services

INTERNATIONAL

WEBINAR ON

NEW TRENDS AND

OPPORTUNITIES IN

BANKING

& ENTREPRENEURSHIP



RESOURCE PERSON Ms. Mary Pandolfo

BranchManager Dacotah Bank,US

# **Organizing Committee**

Rev.Fr. Antony Arackal,
Manager
Rev.Fr.Joseph Palliparambil
Associate Manager & HOD
Dept Of BBA
Prof. Valentine D'Cruz,
Principal
Prof. Stalin P.C
Webinar Coordinators
Ms. Gissmol Mary, Asst.Prof
Ms.Marymol John,Asst.Prof
Ms.Reshma Mohan,Asst Prof
Student Coordinators
Vivek Menon(BBA)
Mary Diya(B.Voc)

For more details Contact No:+91-9895737291 +91-7559811641







**Date:** 04.07.2020

No. of Participants: 285

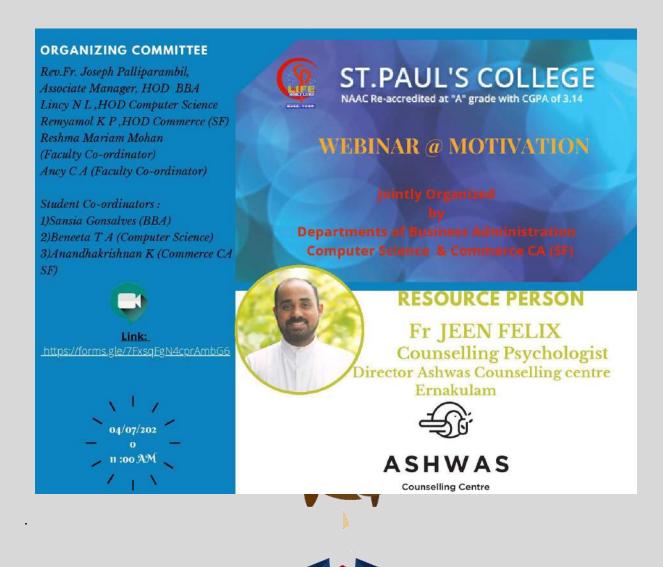
Platform: Google Meet

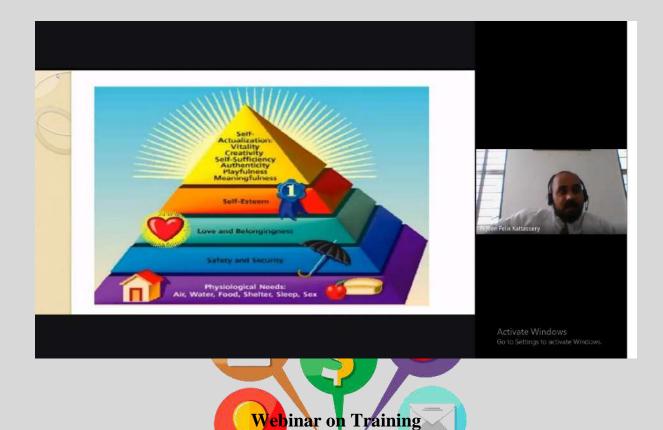
**Resource Person:** Fr Jeen Felix

Designation: Counselling Psychologist, Director Ashwas Counselling Centre

**Report:** Webinar on Motivation was jointly organised by Department of Business Administration, Commerce and Computer Science, St. Paul's College Kalamassery, on July 4<sup>th</sup> 2020. The resource person for the first session of the webinar was Fr Jeen Felix, Counselling Psychologist, Director Ashwas Counselling Centre, Ernakulam. Faculty and students of the Department of Business Administration, Commerce and Computer Science attended this session.

**Outcome Achieved:** Webinar explained the different levels of motivation, using theories of motivation. It explained the needs, wants and desires of a human being, which are the root causes of our motivation.





**Date:** 30.06.2020

No. of Participants: 30

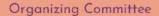
**Platform:** Google Meet

Resource Person: Ms Lisha Joseph

**Designation:** HR Manager, Graduate Overseas Education Advisory

**Report:** Webinar on Training was conducted by Department of Business Administration, St. Paul's College Kalamassery on Jun 30<sup>th</sup> 2020. The resource person for the webinar was Ms Lisha Joseph, HR Manager, Graduate Overseas Education Advisory. Faculty and students of the Department of Business Administration attended this session.

**Outcome Achieved:** Webinar highlighted the importance of different skill sets required by the students to thrive in the corporate world. It explained the training that has to be given to the students, before they are sent to a corporate job.



Rev.Fr. Antony Arackal, Manager Rev.Fr. Joseph Palliparambil, Associate Manager, HOD Dept Of BBA

Prof. Valentine D'Cruz, Principal Prof. Jose Xavier, Vice Principal

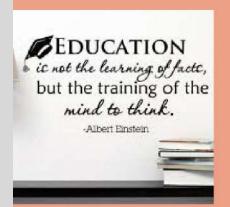
Rev.Fr.Xavier Padiyaramparambil Vice Principal

Reshma Mariam Mohan

(Faculty Co-ordinator)

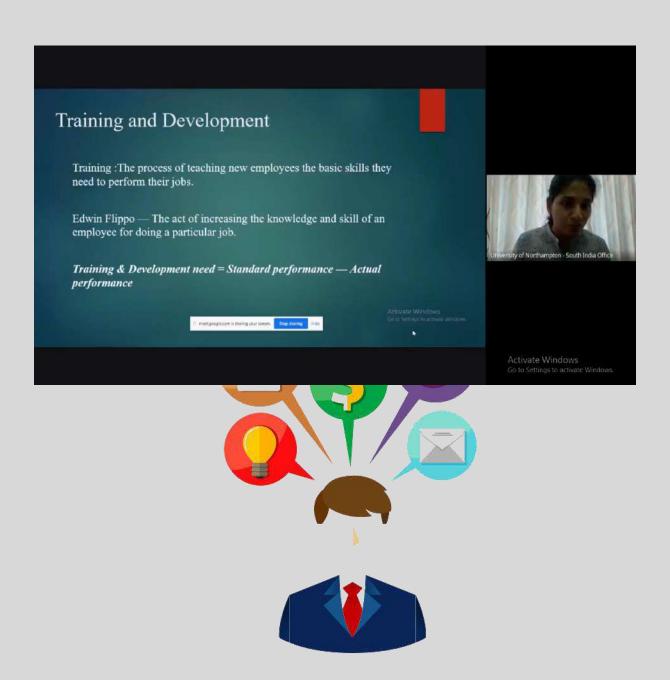
Sidarath Thampan (Student -Co-ordinator)

Elda Brigitte Daurave(Student Co-ordinator)









#### Webinar on Human Resource Management

**Date:** 18.06.2020

No. of Participants: 30

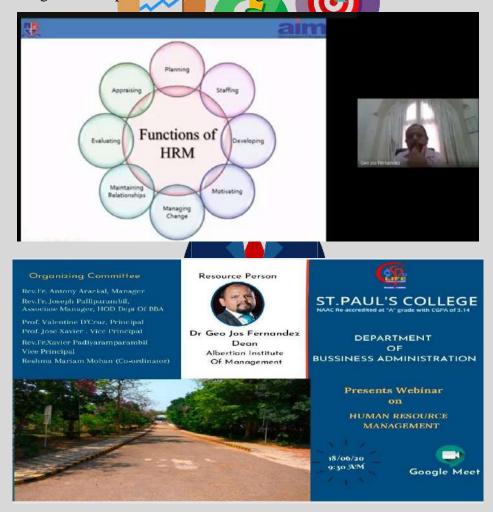
Platform: Google Meet

Resource Person: Dr Geo Jos Fernandez

**Designation:** Dean, Albertian Institute of Management

**Report:** Webinar on Human Resource Management was conducted by the Department of Business Administration, St. Paul's College Kalamassery on Jun 18<sup>th</sup> 2020. The resource person for the webinar was Dr Geo Jos Fernandez, Dean, Albertian Institute of Management. Faculty and students of Department of Business Administration attended this session

**Outcome Achieved:** Webinar highlighted the importance of people and personnel management while running an organisation. The importance of the HR department and the duties performed by the HR managers was explained in detail during this webinar.



# **Innovative Teaching Practices**

Subject Name: Entrepreneurship, Human Resource Management & Organizational Behaviour

Faculty Name: Reshma Mariam Mohan

**Department:** Bachelor of Business Administration

#### MIND BENDERS - IDEA PITCHING TASKS

#### **DESCRIPTION:**

The idea pitching tasks are designed to ensure that students develop an understanding on how to develop innovative business ideas as a part of the entrepreneurship subject. Students can be asked to identify a problem and develop a business plan for that problem.

#### **OBJECTIVES**

Helps students to think out of box and come up with new business ideas

Develops the entrepreneurial minds of students and students can come out with great entrepreneurial ideas

Builds the interpersonal and analytical skills of students while working in a team which is essential for a Manager

#### **ACTIVITIES**

Assignment for students on idea pitching will be given. Students can be divided into groups and asked to identify a problem and a business plan can be developed for it

**Subject Name:** Business Accounting **Faculty Name:** Mary **Jaisy KX** 

**Department:** Bachelor of Business Administration

#### FLIPPED CLASSROOM

**A flipped classroom** is an instructional strategy and a type of blended learning, which aims to increase student engagement and learning by having students complete readings at their home and work on live problem –solving during class time

Flipped teaching is the process moving lecture content from face to face class time to before class by assigning it as homework

#### **OBJECTIVES**



- Enhance student learning and achievement by reversing the traditional model of a classroom
- Focusing class time on **student understanding** rather than on lecture
- Allows for **more interactive forms** of learning to take place during class

#### **ACTIVITIES**

Allotting certain areas to the students before class example – Principles of Accounting, Golden rules of Accounting etc.) After detailed discussions with the students, comprehensive problem solving and case studies will be conducted.

Subject Name: Financial Management

Faculty Name: Mary Jaisy K X

**Department:** Bachelor of Business Administration

#### **BULLS N BEARS - DEBATE**

#### DESCRIPTION

The debate was conducted to create rational thinking of the objectives of Financial Management "Profit Maximization Vs. Wealth Maximization"

#### **OBJECTIVES**

Primary goal is to generate effective critical thinking in the given topic.

Nurture rational thinking, organization of thoughts and public speaking.

Inspire students to be deep thinkers.

#### **ACTIVITIES**

The students will be divided into two groups and are required to present their views on the topic allotted to them. They should critically evaluate the viewpoints of other groups too.

Subject Name: Advertising and Salesmanship

Faculty Name: Jerin Shaju Francis

**Department:** Bachelor of Business Administration

### Ad-War-Tise: Role play of an Advertisement

# **Description:**

The students will be divided into different groups. They will be asked to create an advertisement for any product they wish, or the product can be even from their own concept. They have to develop a good theme and message to promote their products. Then they have to perform a role play on their advertisement, in front of the whole class. Finally they should be able to convince the audience to purchase the product by performing their role play, to show their true salesman skills.

# **Objectives:**

- To make students, think out of the box.
- To create an interactive atmosphere in the classroom.
- To discover the hidden skills and talents from within the students.

#### **Evaluation Criteria:**

- > Creativeness of the Advertisement.
- Message conveyed in the Ad.
- > How the students perform in the Ad
- > Teamwork of the group.



### 'CLOWNS' AND 'SPIN' - AUDI'S MARKETING STRATEGY

#### DESCRIPTION

The value of the case study method is that it simulates a real environment and helps to prepare the student for real-life business situations in their future careers; the ability to make quick decisions that are sound and good for the company.

Students are divided into groups and each group presents their perspective on the given case. Through case study analysis the students get a thorough understanding of how to approach a business problem and arrive at solutions for the problem. The students approach the problem from the perspective of a manager to identify and suggest solutions for problems.

#### **OBJECTIVES**

To solve a real problem brings a feeling of achievement and therefore the method motivates students to involve themselves on an emotional level as well as an intellectual level in each case.

#### **ACTIVITIES**

Case study analysis can be provided for Marketing Management & Advertising where students will be able to think from perspective of Managers

A role play also can be conducted on the basis of the case provided, while enacting students will be able to rightly depict different managerial perspectives





Subject Name: Business Laws, Operations Management, Intellectual Property Rights and

**Industrial Laws** 

Faculty Name: Amala Mathew

**Department:** Bachelor of Business Administration

#### **DOSSIER - CASE STUDY ANALYSIS**

#### **DESCRIPTION:**

A case study is a detailed study of a specific subject, such as a person, group, place, event, organization, or phenomenon. A case study is an appropriate research design when you want to gain concrete, contextual, in-depth knowledge about a specific real-world subject.

#### **OBJECTIVES**

Helps students in evaluating and understanding different aspects of a case or problem.

To explore the key characteristics, meanings, and implications of the case.

To allow students with real expertise and understanding, as well as judgement to excel.

#### **ACTIVITIES**

Students were given different case studies and asked them to make a presentation on the same. They were asked to study the case, give an introduction and make conclusion by themselves through relating the case with theories and concepts learned in the subject.

#### **CONCLUSION**

Department of Business Administration will continue its efforts to nurture our young and dynamic students to achieve our vision to develop competent and best management professionals to serve society and nation. As an academic institution all of us are gearing towards start of another academic year but unfortunately our students and faculty are gain bound to their homes, but in spite of these challenges, we promise to explore curriculum innovations to bring out the best in our students. We are greatly indebted to our Manager, Associate Manager, Principal and IQAC Team for providing us with the necessary guidelines and encouraging us to do our best during the academic year 2020-21.



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